

Analysis of Sales Report
January 2014 through January 2015

2014 Sales

Jan	\$ 24,037.00
Feb	38,506.00
Mar	56,940.00
Apr	46,925.68
May	59,631.00
Jun	57,864.00
Jul	39,573.58
Aug	48,887.00
Sep	38,045.00
Oct	<u>32,178.34</u>

Ten Month Total Sales for **\$ 442,587.60**

Average Monthly Sales Including EBT Card Sales **\$ 44,258.76**

Nov	\$14,041.00
Dec	17,896.45
Jan	<u>17,369.47</u>

Ten Month Total **\$ 49,306.92**

Average Monthly Sales Without EBT Card Sales **16,435.64**

Average Monthly Loss of EBT Sales **\$ 27,823.12**

Loss of EBT Sales November through February (4 Months x \$27,823.12) **\$ 111,292.48**